



NEW BEGINNINGS THROUGH HOUSING



2007 ANNUAL REPORT



From the Director

When I began my employment with United Ministries at Earl's Place the board and I were stepping out on faith. They had never worked with an executive director and I had never been an executive director. We all had a lot to learn – fortunately I had many mentors that have helped me along the way and we have survived and thrived.

In 2007 I had the opportunity to participate in the Harry & Jeanette Weinberg Foundation Fellowship Program. The Foundation website describes the program as a leadership development program for executive directors of agencies serving disadvantaged residents of the Baltimore metropolitan area. The program provides hands-on, practical, interactive sessions focused on key elements of nonprofit management; exploration of issues important to agency leaders; the chance to meet and form long-term relationships with peers, and opportunities to identify and connect to a rich network of other helpful resources. It was great! The program stretched my thinking and helped me polish my style. It pushed me to think about change.

I was also honored to be awarded the Diakonal Minister Credential through the Council for Health and Human Services Ministry (CHHSM) of the United Church of Christ. Diakonal Ministers are senior staff leaders in CHHSM organizations who have completed the Faith-Based Leadership Institute, a program that provides theologically-grounded management and governance education.

I regularly advocate for change—a change in

behaviors for the residents; a change in attitudes toward the homeless. Now, after much hard work and discussion, United Ministries is also poised for change.

The annual board meetings in 2005 and 2006 laid a foundation to begin a strategic planning process by looking at the mission and vision of United Ministries and developing a SWOT (Strengths, Weaknesses, Opportunities and Threats) analysis. In March 2007 the Board of Directors began working with The Welsh Consulting Company to develop the strategic plan and in October the final draft of the 2007 – 2009 United Ministries Strategic Plan was approved.

The plan addresses seven strategic issues: expansion, clarity of name, outreach and advocacy, fund raising, staffing, organizational accountability, and program evaluation.

This plan calls for changes both small and large: addition of support staff/redefining my duties, doubling the number of men served, increasing United Ministries identity in the community.

The board and I are exploring housing models and available funding sources to identify the most appropriate next phase as we continue to provide affordable housing and an opportunity for people to change and grow.

We are also working to clearly identify United Ministries as the organization and Earl's Place and future projects as the programs under United Ministries.

Change is exciting, nerve racking, and necessary. We look forward to sharing our progress with you.

Sheila Helgerson

EARL'S PLACE 2007 FACTS

- Twenty-nine men were served with a 97.68% utilization rate
- Thirteen entered during the year
- Seven completed the program (became Visionaries) and moved into permanent housing
- Five left for non-compliance with the program
- 100% were engaged in services including case management
- 86% sustained or increased their income
- 100% of the residents attended Alcoholics or Narcotics Anonymous meetings
- Five men entered the program with no income while two men were employed. Of those who left in 2007, eight were employed.
- Of those who moved into permanent housing in 2007, 2 have remained housed for over 12 months and five for six months or more.

WHERE ARE THEY NOW

Over the years several men have been highlighted in the newsletters. It seems fitting that as we commemorate Earl's Place ten year anniversary we also update you on some of them.

Perry was employed with Martin's West for over two years and moved into permanent housing in April 2003 after twenty-three months in our program. Shortly after he moved he fell and broke his neck. He spent time in Shock Trauma, Kernan Hospital and Homewood Nursing Home before returning to his apartment paralyzed and wheelchair bound. Unfortunately, his friend was unable to care for him and he became homeless again. Eventually he re-entered Earl's Place and re-grouped. He has been living happily in his own apartment since February 2006.

Gary completed the program in 2003 and stays connected by working part-time for United Ministries.

After more than thirty years of drug use, incarceration and homelessness, Tom completed the program in 2004. Today he is living independently, has obtained his driver's license and is employed.

Bob came to Earl's Place in 2002. He lived in a tent in Southwest Baltimore and finally was ready to surrender. Today he is the unofficial "Mayor" of Burwood Gardens, the apartment complex where he lives. He attends Narcotics Anonymous meetings regularly, has a sponsor and home group and celebrated seven years of sobriety.

Leonard graduated from Morgan State University with a Bachelor's Degree while Glen will graduate in 2008 with a Master's in Social Work.

HAPPENINGS

More than ten years ago a visionary group of individuals formed a task force and later incorporated to form United Ministries. Out of the vision of this group grew a haven for men who are homeless. A haven where they have the opportunity to regroup and grow into positive, successful individuals. The success of this program is attributed not only to the dedicated staff and the hard work of the residents, but also to the widespread support from the community.

On December 11, 2007 friends and supporters celebrated the tenth anniversary of the grand opening of Earl's Place at the *A Decade in December* dinner and silent auction. Rev. Eugene (the first United Ministries Board President)



and Karen Bartell were honored for their vision and continued support.

Along with a delicious dinner, guests enjoyed a night of bidding on all sorts of great items thanks to many generous donors.

Many congregations and others continue to support us financially as well as with fellowship. The dedicated breakfast bunch from Heritage United Church of Christ (UCC) Men's Fellowship continued their tradition of the 5th Sunday Breakfast. We also had visits from Grace UCC, Ravens Roost #69 Security, Christian Community, Immanuel, Emmanuel Baust and Trinity UCC to name a few.

Christ UCC has a monthly breakfast for the congregation and neighborhood. During the worship service offering, canned goods are brought to the front of the sanctuary and then delivered to Earl's Place.

Visitors were from near and far. In June, sixteen youth and four adults from the Theological Education with Youth offices of the Lutheran Theological Seminary in Philadelphia came for a day long mission experience. Then a group of youth and adult leaders from Pleasant Grove Baptist Church in South Carolina came via Canton Baptist Church for a tour and presentation.

Thanks to Cathy Oatman, pastor at United Evangelical UCC, Jerry Leggett with The Peace Bubble Café paid a visit to Earl's Place and asked the question "What does peace look like for you?" You can see the video on YouTube <http://www.youtube.com/watch?v=C8VFSXwcBtQ>

Nearly five hundred men, women and children participated in the **2008 New Year's Resolution Run/Walk**. Thanks to our sponsors: Chesapeake Association, UCC, First & St. Stephen's UCC, Scott Kreger: Ferris, Baker Watts, Inc., Immanuel UCC, Central Atlantic Conference, UCC, David Martz: Long & Foster Real Estate, Inc., St. Elizabeth of Hungary Catholic Church, United Evangelical UCC, Adelphi Club, Messiah UCC, Access Capital Mortgage, Canton Club Health & Fitness, Hogan & Hartson LLP, Patterson Park Baptist Church, Post Pro Digital Media, Scurti, Meiselman & Bledsoe, Tom Hoffman, CLU, ChFC, IAR and Underground Wheel Company and all those who volunteered and participated!

Dorothy Brunnett and John and Lillian Lowensen were the recipients of the **Home Again! Recognition Awards** at the Celebration Brunch.



John & Lillian Lowensen

FRIENDS AND SUPPORTERS

\$10,000 AND OVER

The Abell Foundation
Maryland DHR
The Drescher Foundation
The Friendly Inn

\$5,000—\$9,999

Fred & Allison Lohr

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Jr. Memorial Fund
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Immanuel UCC
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Marion I. & Henry J.
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Ronald & Maria
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Lila Lohr
Walter G. Lohr, Jr.
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United Evangelical UCC
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Aaron Bloom
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Emmanuel (Baust) UCC
Walter Lohr
Messiah UCC
Sharon & Richard
Pitruzzella
Johnny & Shirley
Ramsey
Ravens Roost #69
Security

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Christ UCC
Columbia United
Christian Church
Rev. John Deckenback &
Rev. Carolyn Roberts
Jane Durch
Harry T. Fogle
Sheila Fotheringill
Harold & Rhea Fox
Geoffrey Genth
The Louis Grasmick
Family
Francis & Joan Green
Sheila Helgerson &
Michael Taurone
Andrea Hoggens
David Holder
Lighthouse Point Health
Club
Kenneth & Carol
Lindholm
Vicki Margolis
Geraldine Nickerson
Dr. & Mrs. James D.
Oliver
Patterson Park Baptist
Church
Dr. & Mrs. William
Reichel, M.D.
St. Mark's UCC
St. Matthews UCC
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Nancy Schoenberg
Scurti, Meiselman &
Bledsoe
Mary E. Smith
John Stewart*
Ruth A. Style
Sun MicroSystems, Inc.
Rev. Clara Young
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\$100—\$249

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Beth & Scott Allen
Rev. Stephen & Jane
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Baltimore Community
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Linda Barclay

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Sarah Bluth
Ann Bracken
J. Robert Brown
Laurie Ellen Brown
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Michael Chovonec
Christian Community
UCC
Michelle & Kevin Cooke
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Margaret Marshall
Benjamin Meisner
Susan Meyers
Michael O'Leary
Rev. John & Margaret
Oliver
Mr. & Mrs. Richard
Olsen
Robert Olsen
Beth O'Malley & Randy
Young
Edmund O'Meally
Our Lady of Grace
Church
Jill Panian
Irene Papaminas
Mary Ellen Pattee
Carol & Ronald Reckling

Candice Richardson
Mr. & Mrs. Homer
Riggins III
Olive S. Rinehart
Sharon Rubinstein
James Ruckle
Gustavo Ruiz
St. Sebastian Catholic
Church
Barbara Schroeder
Kerry Schulze & Doug
Price
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Shawe
Rev. Craig Sparks
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Taurone
Mr. & Mrs. Charles
Vanneman
David A. Vanneman
Catherine M. Wack
Daniel White, Jr.*
Ethel White
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Wilcox

\$99 and under

Madeline Abel
Roxanne Age1
Florence Ayers
Floyd & Alta Bantz
Deborah Barth
Mr. & Mrs. Merle Bayne
Alice Becker
Andrew Bena
Joann B. Best
William & Eileen Bevans
Robert T. & Lois Ann
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Dolores Canoles
Rev. Elizabeth A. Cantrell
Henry & Margaret
Cassi, Jr.
Linda Chandlee

(Continued on page 6)

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(Continued from page 5)

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 Rev. Ralph & Roberta
 Cook
 Virginia Corson
 Patricia Ann Cotten
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 Abigail DiSalvo
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 Holtgrewe
 J. Thomas Hooper
 Starla & John Hudachek
 Robert & Cari
 Ikenbrandt

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 Joellenbeck
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 Jennifer & James
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 Meadow
 Dale Meekins*
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Meservey
 George Mikulan
 Howard & Lena Miller
 Phyllis Mitchell
 Alan & Ellen Mogol
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 Nijole Powell
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 Rowell
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 Whittaker
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 Williams, Sr.
 Ruth S. Willingham
 Steve & Joan Wright
 Janice P. York
 Robert M. Young
 Leona Ann Youngblood

GIFTS IN KIND

John Armstead
 B & O Railroad Museum
 Baltimore Symphony
 Orchestra
 Basignani Winery
 Rev. Ray Bird
 Devon A. Blackwood
 Willa Bouldin

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J. Robert Brown
 Gretchen Brown
 Scot Brown
 The Buckalaw Family
 Carl Caplan
 Scott Carberry
 Mr. C. Michael Carrington
 Rosemary Chalk
 Christ UCC
 The Clearing House
 Columbia United
 Christian Church
 David Cooley
 David Counts
 Carolyn Crittenden
 Ron & Laura Culbertson
 Bob Davis
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 Emmanuel UCC
 Bob & Loretta Foote
 Priscilla Frost-Larity
 Girl Scouts of Central
 Maryland Product Sales
 Comm.
 Rev. Desiree Gold
 Donna & Christopher
 Gregory
 Elsie Louise Hall
 Kim Hand
 Loretta Hawley
 Sheila Helgerson &
 Michael Taurone
 Heritage UCC Men's
 Fellowship
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 Donna Hood
 Alta Horn
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 Yolanda Mast
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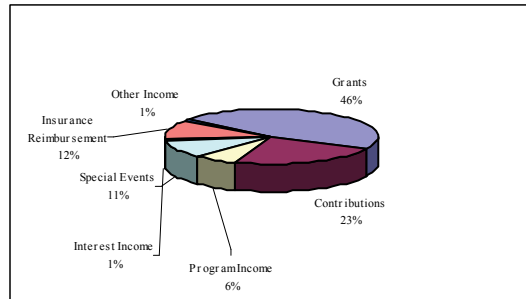
Morgan State University
 Mount Pisgah AME
 Church
 George Myrick*
 Doris Oakjones
 Robert Olsen
 Rev. Beth O'Malley &
 Randy Young
 Cindy Osborne
 Greg Permison
 Pleasant Grove Baptist
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 Rosalie Powers
 Mike Rambo
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 Rowell
 James Ruckle
 Jason Sackett
 Paul Scham
 David Schwartz
 Amy Sens
 Jane Sharp
 Shirley Shiloh
 Joe Steward
 Rev. Bruce Swanson
 Shelly Terranova
 Dawson Truitt
 Trinity UCC
 United Evangelical UCC
 U.S.S. Constellation
 Museum
 Jay Walton
 Chester Watkins
 Wegman's
 Josh Wesalo
 Luke Wesby*
 Ben White
 Barry Williams
 Paul Hyman-Young
 Lory & David Yudin

IN MEMORY OF
 Kathryn Joellenbeck
 Patricia Kaplan

IN HONOR OF
 Larry & Leslie Dunham
 Alice J. Perl
 Daniel White

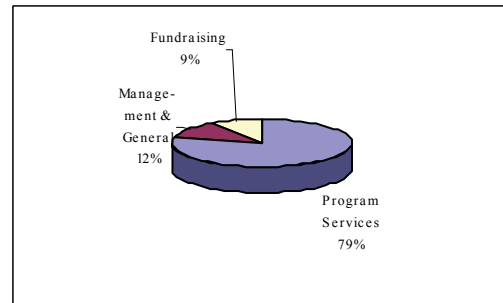
* Visionary

REVENUE & SUPPORT



Grants	\$127,072
Contributions	62,897
Program Income	17,705
Special Events	28,773
Interest Income	1,828
Insurance Reimbursement	31,756
Other Income	3,227
TOTAL REVENUE	\$273,258

EXPENSES



Program Services	\$229,604
Management & General	33,569
Fundraising	26,443
TOTAL EXPENSES	\$289,616

United Ministries is registered with the Secretary of State's office. This registration is not and does not imply endorsement of any solicitation by the Secretary of State. A copy of our current financial statement is available upon request by contacting United Ministries at 1400 E. Lombard Street Baltimore, Maryland 21231 or 410-522-0225. Documents and information submitted to the State of Maryland under the Maryland Charitable Solicitations Act are available from the Office of the Secretary of the State for the cost of copying and postage.



Earl's Place Phone 410-522-0225
1400 E. Lombard Street Fax: 410-522-3744
Baltimore, MD 21231
E-mail: unitedministries@verizon.net
www.unitedministries-earlsplace.org

NEW BEGINNINGS THROUGH HOUSING

Mission Statement

United Ministries is a housing and social justice organization dedicated to assisting homeless men who want to change their lives, and to changing community attitudes about the homeless.

Vision Statement

United Ministries is an organization that stands as a source of hope and change in the Baltimore community. Through successful partnerships homelessness will be reduced in both its magnitude and severity, as all people are treated with dignity and have access to both the services and housing that they and their families need.

BOARD OF DIRECTORS

Effective 6/07

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Table with 2 columns: Campaign Name and Designation Number. Includes United Ministries Public Sector Campaigns Designation Numbers, Combined Federal Campaign (CFC) 73564, Maryland Charity Campaign (MCC) 1330, and Combined Charity Campaign (CCC) 6057.